

**Department Name: COMMUNICATIONS** 

Reporting Period: 2003-2004 1st QUARTER

I. Performance Initiatives	Page 2
II. Personnel Status	Page 5
III. Financial Performance	Page 6
IV. Department Director Review	Page 8

**Department Name: Communications** 

Reporting Period: October 1, 2003 – December 31, 2003

#### MAJOR PERFORMANCE INITIATVES

ES2-1 Provide easily accessible information regarding County services and programs:

- Develop a Countywide communications plan to utilize County-owned and controlled resources to inform the community about County services, programs and events, issues and general information. We are currently developing the plan and anticipate completing it within the current fiscal year.
- Develop a Countywide Speakers Bureau. We are currently developing a plan to implement this effort.
- Publish a minimum of four countywide newspapers, "The County Citizen", annually. As of December 31, 2003, we have published one edition of the County Citizen.
- Produce and televise a minimum of four episodes of the program, "County Connection" annually. As of December 31, 2003, one episode was produced.
- Produce a minimum of 20 episodes of Miami-Dade NOW and Miami-Dade AHORA annually. As of December 31, 2003, we have produced six episodes of the program Miami-Dade Now and six episodes of the Spanish version, Miami-Dade AHORA.
- Produce and televise a minimum of 70 promotional spots annually. As
  of December 31, 2003, we have produced 32 promotional spots for 10
  departments.

\_\_\_ Strategic Plan X Business Plan

\_\_ Budgeted Priorities

X Customer Service ECC Project

\_\_ Workforce Dev.

\_\_\_ Audit Response

\_ Other\_

(Describe)

#### ES2-3 Promote a positive image of County government

- Place a minimum of 48 articles annually in the named publications annually. During the first quarter we have placed 16 articles in named publications.
- Place a minimum of \$1.1 million of ads via the Community Periodical Program annually. Through the end of the first quarter we have placed \$335,189 of ads via the Community Periodical Program.
- Place a minimum of \$300 K of ads with AM Radio Program annually. Through the end of the first quarter we have placed \$50,000 of ads through the AM Radio Program.
- Publish 12 columns or 12 photo captions annually in a minimum of 10% of participating publications annually. As of December 31, 2003, we published three photo captions and three columns in 20% of the participating publications.

\_\_\_Strategic Plan

X Business Plan
Budgeted Priorities

X Customer Service

\_\_ECC Project

\_\_ Workforce Dev. Audit Response

— Other

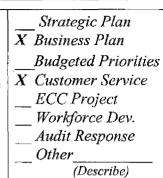
(Describe)

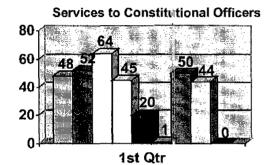
**Department Name: Communications** 

Reporting Period: October 1, 2003 – December 31, 2003

# ES2-2 Provide responsive communications services (advertising, marketing, public relations, publications, etc.) for other County departments.

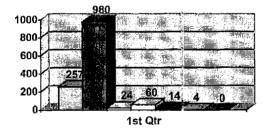
- The performance standards included within our business plan indicate we will measure client satisfaction via a survey. The referenced survey has not been developed yet. However, below please find the same performance measures used in FY 2003, for these services.
- It is anticipated survey results will be available during the second quarter of 2004.





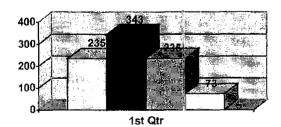
☐ Press releases
☐ Media inquiries
☐ Photo projects
☐ Graphic projects
☐ Print ads
☐ Media campaigns
☐ Spanish Translations
☐ Creole translations
☐ Misc. Projects

#### **Protocol Services**



☐ Proclamations
☐ Cert of App
☐ Distinguished visitors
☐ Birthday salutes
☐ Commendations
☐ Resolutions
☐ District Commendations

#### **Departmental Support Services**



☐ Spanish Translations
■ Creole Translations
■ Graphic projects
☐ Photography projects

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ES2-3 Develop and implement recognition systems beyond regular compensation.	Strategic Plan X Business Plan		
<ul> <li>We are currently developing the tool to collect the performance measure for this element of our business plan.</li> <li>It is anticipated that this information will be available by the second quarter of 2004.</li> </ul>	Budgeted Priorities X Customer ServiceWorkforce DevECC ProjectAudit Response Other		
County Mgr. Priority (Circle One): People Service Technology Fiscal Responsibility  Purchase Web faxing services to expedite dissemination of press releases and media advisories.	(Describe)  Strategic Plan Business Plan X Budgeted Priorities		
- We anticipate completing this project within the current fiscal year.	X Customer Service  Workforce Dev.  ECC Project  Audit Response  Other		

**Department Name: Communications** 

Reporting Period: October 1, 2003 – December 31, 2003

### Personnel Summary

A. Filled/Vacancy Report

	30 of Prior	Current Year Budget		ter 1	at the Quar	end of ter 2	each qu Quai	arter ter 3	ositions Quar	
OF FULL-TIME POSITIONS	58	59	59	у а сан <u>.</u> 1	ા કાર્યાલ	Vacant	Filled	vacant	ritten	Vacant

<sup>\*</sup> Includes one overage position that was added during the 1st quarter, the Dial-A-Life Coordinator position. As a result of this change our authorized position count increased to 60 positions.

#### Notes:

#### B. Key Vacancies:

1<sup>st</sup> Quarter 2003 – The Communications Department maintained one (1) vacancy during this quarter, an Account Clerk position. We anticipate filling this position during the second quarter of fiscal year 2004.

C. Turnover Issues: None

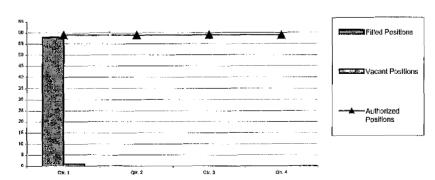
E. Skill/Hiring Issues: None

#### F. Part-time, Temporary and Seasonal Personnel

Ist Quarter 2004 – The Communications Department has 13 filled part-time positions, the bulk of these positions are within the Miami-Dade Television Station. These positions are used to produce, provide on air talent and to augment staffing while providing production assistance during gavel-to-gavel coverage of the County Commission meetings. In addition to MDTV part-time positions, there are three other part-time positions in the department. One position supports the Advertising/Marketing section and the other two positions are part-time Translators who support the Translation section of the Communications Department. In addition to the above positions, there is one temporary position in the Administrative Section, an Accountant 1. This position was brought in to substitute while existing staff was assigned to the customer service initiative, however the incumbent subsequently left the department.

#### F. Other Issues: None

#### Personnel Chart of Authorized, Filled and Vacant Positions



**Department Name: Communications** 

Reporting Period: October 1, 2003 – December 31, 2003

#### **FINANCIAL SUMMARY**

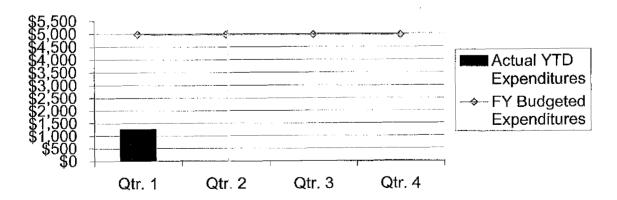
(All Dollars in Thousands)

(All Donais in Allousand		CURRENT FISCAL YEAR							
ALCO AND			Quarter						
	PRIOR	Total T	外要 35 全 3 <b>8</b> 金				# #L	% of	
	YEAR ACTUAL	Annual Budget	Budget	Actual	Budget	Actual	Variance	Annual Budget	
Revenues							, , , , , , , , , , , , , , , , , , ,		
General Fund	\$2,833	\$3,088	\$0	\$0	\$0	\$0	\$0	0.00%	
Promo. Spot Program	\$1,504	1,699	430	125	430	125	305	7.36%	
Contrib. from Aviation	0	0	0	0	0	0	0	-	
Contrib. from Scaport	136	136	0	0	0	0	40	0.00%	
Tape Dubbing	35	42	20	12	20	12	8	28.57%	
Video Prod. Services	0	2	0	0	0	0	10	0.00%	
Total	\$4,508	\$4,965	\$450	\$137	\$450	\$137	\$1,143	2.76%	
Expense*									
Personnel	\$3,814	\$4,205	1,060	\$1,203	\$1,060	\$1,203	(\$143)	28.61%	
Operating	539	751	190	378	190	378	(188)	50.33%	
Capital	(12)	9	10	0	10	0	10		
Total	\$4,341	\$4,965	\$1,260	\$1,581	\$1,260	\$1,581	(\$321)	31.84%	

<sup>\*</sup> Expenditures may be reported by activity as contained in your budget or may be reported by category (personnel, operating and capital).

# FY Budgeted Expenditures v.s. Actual YTD Expenditures

(thousands of \$)



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#### STATEMENT OF PROJECTION AND OUTLOOK

#### **Notes and Issues:**

Our FY 2004 Operating Expenditures are expected to exceed Operating Revenue by \$209,000. The explanations below describe why the Communications department will exceed its operating revenue:

- Promotional Spot revenue will not be realized as anticipated due to reductions in contributions from the Miami-Dade Aviation Department (\$39,000) and Miami-Dade Transportation Department (\$85,000).
- Increased personnel cost as a result of an un-funded position, Dial-a-Life Coordinator. It is anticipated that this position could cost the department an additional \$85,000 if funding is not realized. As a part of the fiscal year 2004 operating budget, this position was to be transferred to the Department of Human Services, however at the time of this writing, this position remained a part of the Communications Department.
- Required attrition of \$128,000 will be made up during the remaining three quarters of fiscal year 2004. During the first quarter we had one vacant position, an Account Clerk position which we anticipate filling during the second quarter. We anticipate a Communication Photographer position becoming vacant during the second quarter of fiscal year 2004, which we will use to build up our required attrition.
- Operating expenditures include cost for print and radio advertising placed on behalf of various county departments. These departments will reimburse the Communications department for these expenditures.

The Department has a few other issues, which should be mentioned. These issues are stated below:

- The general fund allocation for the Community Periodical Program was reduced by \$470,000. Our advertising plan for 2003-04 was established based on the original allocation of \$900,00; however the allocation was changed to \$430,000.
- The general fund allocation for our quarterly publications was either reduced or eliminated. The funding for the County Citizen was reduced to \$15,000 and funding for the Employee Outlook was eliminated. It was our understanding that the expenses related to these publications (\$100,000 combined) was to be paid through a general fund index code. This was based on discussions with OSBM during our budget hearings and a subsequent follow-up meeting with the County Manager.

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## DEPARTMENT DIRECTOR REVIEW

The Department Director has reviewed this report in its entirety and agrees with all information presented including the statement of projection and outlook.

Signature

Department Director

Date\_\_\_